

KIERAN SWEENEY

AI Agent Engineer • Solutions and B2B Sales

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Builds AI agents and the software around them, from prototype to real users, and sells technical products to business buyers. Built Cred, open-source access controls for AI agents, after eight years in operations, program management, and B2B sales. Seeking a role that pairs hands-on technical work with customers.

13 open-source packages | Sole author, IETF draft | \$100K+ book built from zero, top 1% nationwide | 20,000-person conference operations

EXPERIENCE

Technical Founder • Cred (open source), Chevy Chase, MD Feb 2026 – Present

- Built an open-source SDK for OAuth access controls for AI agents: scoped access, audit logs, and revocability.
- In plain terms: an agent gets a hotel keycard, not the master key. Access is narrow, expires, gets logged, and can be revoked.
- Shipped 13 packages (7 npm, 6 PyPI) with Python and TypeScript SDKs, MCP tools, and six agent-framework integrations.
- Sole author of a filed IETF Internet-Draft that writes the protocol down as a standard; active in the IETF WIMSE and OAuth groups.

Account Executive • Total Quality Logistics, Tallahassee, FL Aug 2024 – Feb 2026

- Built a B2B book from zero to \$100K+ annualized revenue in year one through net-new outbound (500+ cold calls/week) and consultative technical discovery across 50+ accounts; owned scoping, negotiation, close, and forecasting against quota.
- Top Closer 2025, top 1% nationwide. Automated prospecting with tools I built on the Gemini, RocketReach, ZoomInfo, and Google Maps APIs plus custom GPTs.

Core Steward • ETHDenver, Denver, CO Oct 2023 – Jun 2024

- Coordinated operations, engineering, sales, and creative teams across 19 parallel workstreams (21 RASCI assignments) for a 20,000-person developer conference; owned sponsor activations, budgets, vendor contracts, and run-of-show.
- Served as webmaster, owning the event's primary digital infrastructure and the conference website front end; ran a 15,000-member community server with a 5-person moderator team.

Founder & CEO • 0xDrip Inc, Florida Nov 2021 – Aug 2024

- Ran end-to-end operations across all technical and non-technical functions: engineered its platforms, designed digital-twin consumer eyewear, sourced international suppliers, registered two trademarks, ran DTC go-to-market.

Chief of Staff • JTM Tech Law, Malibu, CA Jan 2021 – Apr 2022

- Ran non-attorney operations and business development for an emerging-tech law practice as billables grew from \$5K to \$50K per month; co-built and took to market a digital product that generated \$300K in revenue.

Leasing & Operations Coordinator • Tishman Speyer, Beverly Hills, CA Jan 2020 – Jul 2020

- Managed commercial operations, sales pipelines, and tenant onboarding for a flexible-office portfolio.

Executive Assistant • William Morris Endeavor (WME), Beverly Hills, CA May 2018 – Jul 2019

- Supported \$1M+/month revenue pipelines through sales tracking, billing, and collections; coordinated large-scale international tours.

SELECTED PROJECTS

Workstation • AI-native email client (personal project) 2026

- Reverse engineered Outlook for Mac's architecture and built a Swift/SwiftUI email client with Gmail OAuth, history sync, SQLite search, a separate mail core, durable outbound queue, taint tracking, constrained agent actions, and prompt-injection tests.

Paradigm Optimization Arena Hackathon 2026

- Wrote a Python market-making strategy for a binary prediction market, managing limit orders against informed and retail flow.

SKILLS

AI tools: Claude Code, Codex, Hermes Agent, Claude and OpenAI platforms, Hugging Face, local models (LM Studio, Ollama)

Agent engineering: harnesses, memory, tool calling (MCP), structured outputs, multi-agent orchestration, evals, LLM gateways, DSPy

Search and retrieval: RAG, embeddings, vector databases, full-text search

Software: Python, TypeScript, JavaScript, React, Go, Rust, Swift

Data and cloud: PostgreSQL, SQLite, Redis, Supabase, Convex, Docker, CI/CD, AWS, GCP, Cloudflare, Vercel, Railway, DigitalOcean

Security: access controls for AI agents (OAuth 2.0), encrypted credential storage, audit logging, prompt-injection testing, tracing and monitoring

Sales and operations: full-cycle B2B sales, technical discovery, forecasting, CRM setup (Salesforce), program and vendor management

EDUCATION **Indiana University Bloomington** • B.S. Arts Management 2017